

QUESTIONS & ANSWERS

Date: May 5, 2021

Reference Request for Information Number: FON-CATALYZE_EoG-2021-01, Innovative Concepts for SME Growth Financing in the Western Balkans

Dear Offerors,

Please see below answers to the questions submitted through wbalkans.eog@thepalladiumgroup.com:

No.	Question	Answer
1.	Is there an application template form?	There is no application template form for the Concept Note. Please refer to the section “Instructions for Concept Paper Preparation & Submission” on page 8 of the FON with information on what should be included in the five pages of the Concept Note.
2.	What is the FON reference number?	The FON number for this application is CATALYZE_EoG-2021-FON-1, as stated on the first page of the FON.
3.	Could you provide further clarification on what will be supported under this FON?	Please refer to the section Solutions Sought on page 5 of the FON.
4.	Do the Innovative Concepts for SME Growth Financing in the Western Balkans allow the activity of sub granting the SME’s from the WB region?	The innovative concepts are expected to facilitate debt, equity and other sources of financing products and services to SMEs and not sub grants.
5.	Are there preferable SME sector for the financing?	The project does not have a specific sector focus. There are no preferable SME sectors for financing.
6.	What kind of financing is eligible for the SME’s, e.g. financing of operating costs/ financing of investments/ refinancing or restructuring, etc	The applicant can propose any type of alternative financing that high growth SMEs require to grow and expand their business.